



Innkjøpskonferanse 2024

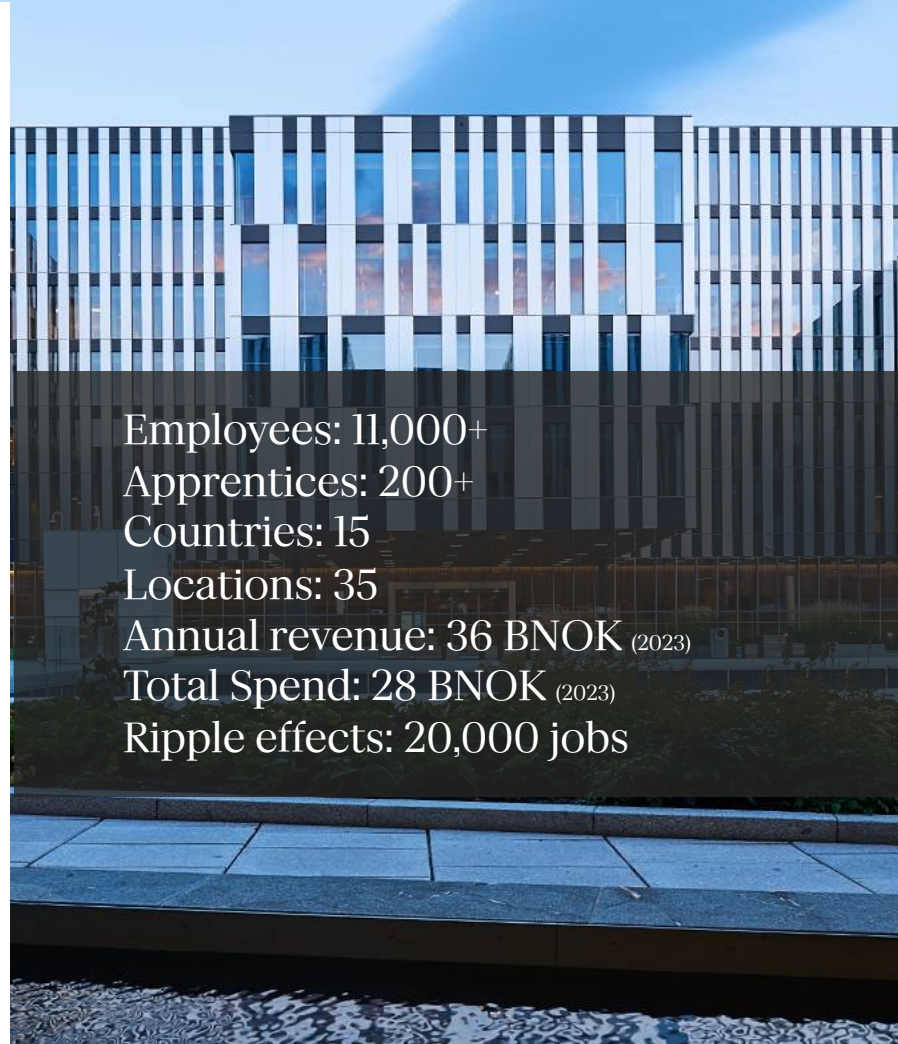
Aker Solutions

Edgar Damås,
Head of Strategic Yard
Agreements & Partnership
New build , Norway


Aker Solutions in brief



Engineering, Procurement and Construction company delivering integrated solutions, products and services to the global energy industry



Employees: 11,000+
Apprentices: 200+
Countries: 15
Locations: 35
Annual revenue: 36 BNOK (2023)
Total Spend: 28 BNOK (2023)
Ripple effects: 20,000 jobs



We Solve Global Energy Challenges for Future Generations

Four Segments focusing on execution and transition

Engineering, Procurement & Construction

New Markets

New Build

Life Cycle

New Energies

Power Solutions

Project Execution

Greenfield EPCI Projects and Maintenance and Modifications of Energy Facilities

Develop New Energy Offerings

Consultancy, Engineering, Integration and Products

Our Yards



Verdal



Sandnessjøen



Stord



Egersund



We are gearing up for the New Energy Order



From Microsoft to Bestemor Smultring AS...



Three key messages to suppliers



Collaboration and Optimization

- Digitalization
- New Contract Models
- Early Engagement



Sustainability

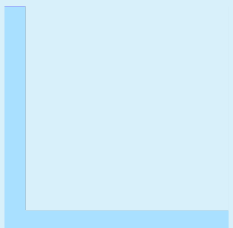
- CSRD Reporting
- Climate Action Plan
- Transparency Act



Challenge us

- You know best
- Be Proactive
- Standardization

We solve global energy
challenges for future
generations



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