

RETTSPRAKSIS – PANDEMI - KORRUPSJON

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Jotun Group 2022



27.8
billion NOK
sales income



+100
countries



40
factories



10043
people



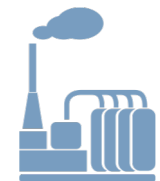
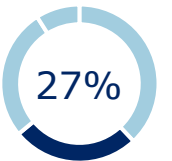
946 (close to 1 billion litres of
paint sold in 2022)



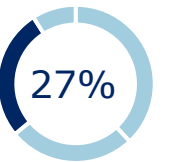
Decorative



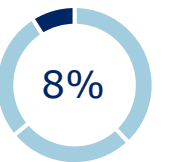
Marine



Protective



Powder



Strategy

- **Strategic direction remains unchanged**
 - Organic growth in new and existing markets
 - 4 segments
 - Differentiated approach
 - Geographical and business dimensions
 - **Key success factors**
 - HSEQ
 - Continued growth
 - Reduce complexity
 - Sustainability
- 
- A penguin is shown swimming underwater in clear blue water. The penguin is positioned in the lower right quadrant of the frame, moving towards the left. Its body is dark grey with a white patch on its neck and a yellowish-orange patch on its chest. The water is a deep blue with some ripples and light reflections on the surface.

Utfordringer over landegrensener

- Representert i 100+ land
- Ulike rettsystemer
- Kultur og kommunikasjon
- Global "best practice"
- "Form og farge"

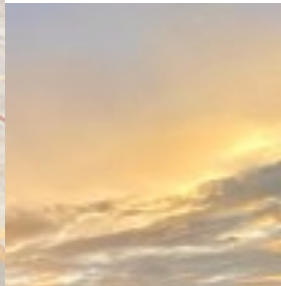


“All time high” gjennom pandemi

- Norge og Sverige
- Begrenset og midlertidig nedgang i etterspørsel
- Kina – aktivitet bak stengte grenser
- Permitteringer & produksjon
- Differentiated approach & Organic growth
- Erfaringen fra umodne markeder - sykliske markeder



Pandemi og byggeprosjekt i Vietnam



- Utstyr og kompetanse fra Europa
- Karantekrav
- E-kom
- Kontraktstilnærming
- Byggeplass
- Portforbud

Russland - “forventninger” fra myndighetspersoner

- Krystallklar holdning
- Synlige internasjonal rådgivere
- “La guvernøren og borgermesteren skinne”
- Tålmodighet



HMS i land med andre tradisjoner

- Kontraktskrav
 - Dokumentasjonskrav
 - Befaring og besøk
 - Oppfølging på byggeplass
- ... stort fokus, men likevel.....







Jotun Protects Property